

WORLD COTTON DAY

October 7, 2020



World Cotton Day Vision

World Cotton Day is a day to celebrate the global importance of cotton!

Stakeholders from the global cotton community will come together to educate target audiences on the many advantages of cotton from its qualities as a natural fiber to the many benefits people obtain from its production, transformation, trade and consumption around the World.

World Cotton Day is an opportunity to show the positive impact cotton will continue to have in the future and convince the international community to join the celebration!



Objectives

World Cotton Day 2020:

- Increase preference and demand for cotton and educate key audiences on the benefits and value of cotton
- Generate positive media coverage for cotton around the world
- Gain endorsements from government representatives of important cotton countries
- Engage WTO and UN and have World Cotton Day added to official UN calendar
- Recruit brands and retailers to promote cotton in their stores or on their websites
- Be self-funding
- Create events in multiple countries around the world celebrating World Cotton Day

Objectives for local events to be decided in country based on leading organizations and key audiences

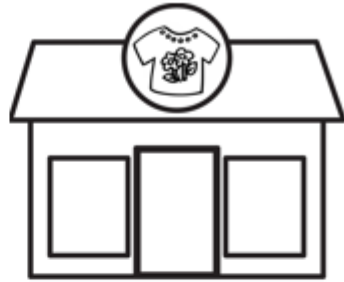


Key Audiences – Who are we trying to reach and why?



Consumers

Increase demand and preference for cotton



Brands/Retailers

Increase preference of cotton and influence sourcing decisions



Mills/Manufacturers

Increase consumption of cotton and production of cotton goods



Producers

Increase production of cotton and influence planting choice

Key Audiences – Who are we trying to reach and why?



Governments

Support
cotton
friendly
production
and trade
policies



NGOs

Educate and
develop
positive
partnerships



Media

Dispel
negative
myths about
cotton



Researchers

Encourage
funding for
research to
promote
continuous
improvement
and innovation
in the cotton
industry



Academics

Educate on
the benefits
and value of
cotton to
create
positive
perceptions

Key Audiences will vary by location and objectives



Global Cotton Content Architecture

Cotton – the World’s Most Important Natural Fiber

Brand Promise

Increase demand and preference for cotton by educating key audiences on the benefits and value of cotton

Decent Work and Economic Growth

Sustainability

Keep Our Oceans Clean

Responsible Production

Global Cooperation

Provide a means of sustainable and decent employment throughout the world



Demonstrate environmental leadership on climate action



Decrease amount of plastics entering our waterways to conserve our oceans and marine resources



Promote production practices that improve resource efficiency and eliminate waste



Increase cooperation throughout the global industry to build a sustainable future for cotton



Channels



Events



Website



YouTube



Email



LinkedIn



Facebook



Digital



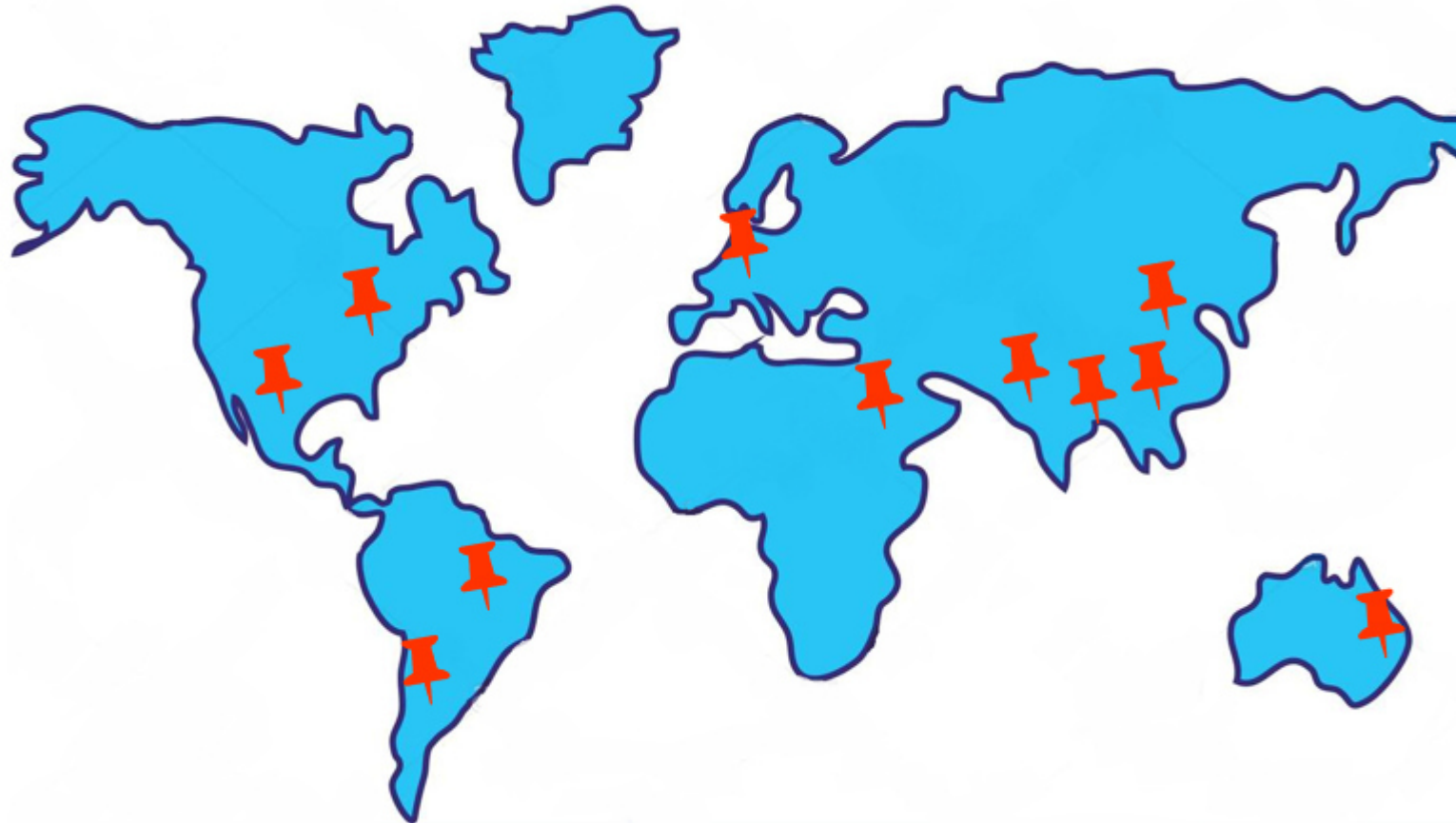
WeChat



Print

Communication Strategy – A Global Cotton Party

A series of cotton celebrations happening simultaneously around the world



Individual countries and organizations are responsible for local World Cotton Day Parties

Events to be published on cotton websites in real time beginning in Australia and continuing around the world



Potential Tactics

Wear Cotton

Document your cotton outfit on social media using the World Cotton Day hashtag

Display Cotton

Organize a fashion show
Create a cotton exhibition

Promote Cotton

Display cotton in store or showroom
Offer sales promotion for cotton product purchases

Learn about Cotton

Attend a seminar or webinar on cotton
Research the benefits of cotton

See Cotton

Experience ICAC's Virtual Farm Tour

Touch Cotton

Visit a cotton Farm

Hear Cotton

Talk to a cotton producer

Listen to a cotton podcast

Taste Cotton

Incorporate cotton seed oil into a recipe



Tone of Voice

World Cotton Day is
a CELEBRATION!

Tone should be:

POSITIVE

INFORMATIVE

UNIVERSAL

Guidelines for World Cotton Day Events

On World Cotton Day we celebrate what makes cotton the **world's most important natural fiber!**

Participating organizations have an opportunity to create **local events** highlighting the advantages and benefits cotton delivers to their region. Local events should follow these guidelines:

- Create your own local event celebrating cotton
- Submit World Cotton Day events to ICAC
- Use the World Cotton Day logo
- Use the same "look and feel" for local websites
- Follow the Content Architecture
- Engage media to gain coverage of events
- Recruit brands and retailers to participate

Thank you.

